

Gideon Halvorsen

Senior Forward-Deployed Engineer

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PROFILE SUMMARY

- **Senior Forward-Deployed Engineer** with **12 years** across enterprise software and applied AI, currently leading forward-deployed engineering for **12 engineers** across 8 enterprise customers.
- Works across **engagement model design, deployment architecture, product feedback, and team capability**, accountable for whether deployments survive after the team leaves.
- Owns hiring and the technical bar for the function, plus the executive relationship on the top accounts.
- Rebuilt the engagement model so **deployments reach self-sufficiency in 14 weeks instead of 9 months**.

TOOLS & SKILLS

Leadership:	team leadership, hiring and levelling, engagement model design, capacity and staffing, budget input
Deployment Architecture:	enterprise and air-gapped deployment, integration architecture, reference implementations, handover standards
Applied AI:	LLM application deployment, evaluation design, retrieval architecture, model integration, guardrails
Customer:	executive relationship management, mission and value framing, adoption strategy, expansion identification
Product Influence:	structured field feedback, productising repeated custom work, roadmap advocacy, design partner programmes
Engineering:	Python, TypeScript, cloud platforms, Kubernetes, data architecture, API design

EDUCATION

Imperial College London	M.Eng. in Computing	London, UK · Sep 2008 - Jun 2012
University of Oslo	Exchange year, Informatics	Oslo, Norway · 2010 - 2011

WORK EXPERIENCE

Faculty AI	Senior Forward-Deployed Engineer	London, UK · Feb 2019 - Present
• Lead forward-deployed engineering for 12 engineers across 8 enterprise customers in energy, health, and retail. • Rebuilt the engagement model so deployments reach self-sufficiency in 14 weeks instead of 9 months. • Productised repeated custom work into 6 reusable components, cutting average deployment effort by 38%. • Own the executive relationship on the 4 largest accounts, worth £11M combined, all of which renewed and expanded. • Hired and levelled the 12-person function and set the technical and customer-facing bar for the role.		
QuantumBlack	Senior Engineer	London, UK · Aug 2012 - Jan 2019
• Built analytics and machine-learning software embedded with 14 client organisations across 6 industries. • Led the deployment at a global mining client that cut unplanned equipment downtime by 19%. • Built the internal deployment toolkit adopted across the engineering practice.		